

The World Moves Through **VantagePort**[®]



VantagePort is a public-private economic development agency supported by a partnership of cities, counties, townships, airport authority and private sector leaders. Our mission is to accelerate growth by connecting businesses to world class talent, services and resources.

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Developed with your growth in mind, VantagePort combines global connectivity, unparalleled R&D and advanced manufacturing assets, and a technical workforce that is strong and growing. Your business will thrive in a robust business climate that offers enhanced opportunities for innovation and speed to market.

Located at the largest international trade border in North America, VantagePort (Detroit Region Aerotropolis Development Corporation) is a strategically positioned, 60,000-acre mixed-use development offering the customized business solutions you've been looking for.

Looking for a competitive edge? Look no further than VantagePort.



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GLOBAL ACCESS • REMARKABLE INCENTIVES • EXTRAORDINARY VALUE

Partners

- Business Leaders for Michigan
- DTE Energy
- City of Belleville
- City of Romulus
- City of Taylor
- City of Ypsilanti
- Huron Charter Township
- Van Buren Charter Township
- Ypsilanti Charter Township
- Washtenaw County
- Wayne County
- Wayne County Airport Authority

VantagePort® properties are:

- Zoned for virtually any application
- Home to existing tech sectors, including automotive, IT, and life sciences
- Easily accessible—fewer than 10 minutes from three major interstate highways and railways that move 3.6 million tons of cargo each year
- Immediately adjacent to nine runways at two airports, offering 600 daily flights to four continents
- Close to three international ports that move more than 800 million tons of cargo annually
- A short drive from the University of Michigan, Wayne State University, Michigan State University, and other major universities that are ranked in Forbes' Top 100
- Highly accessible by 44,000 workers within five miles



Located in a region that is globally connected, a world leader in R&D and advanced manufacturing, and home to a large and growing technical workforce, VantagePort offers business solutions tailored to help you strengthen your bottom line. From successful project implementation to a constantly improving business climate and enhanced speed to market, VantagePort moves people, products and ideas like never before.

VantagePort provides competitive incentives, low costs, and an array of large and small shovel-ready sites at one of America's finest air hubs. Between Detroit Metro and Willow Run airports, your business can benefit from co-located passenger and cargo airports with one of the nation's largest runway capacities.

But global air access is just the beginning.

On the ground, VantagePort supports you with congestion-free, rapid movement by road, rail, and sea. Your business will have immediate access to a major Canadian border crossing, deep-water ports, interstate highways, and major rail links serviced by four of the nation's six main railroads.

Best of all, your business can plug into a talent infrastructure that is strong and growing. The VantagePort region is home to a highly skilled workforce—including one of the nation's top concentrations of engineering talent—supply chain expertise, and a highly-ranked higher education system that can support new research and product development.

Why VantagePort®?

VantagePort offers your business a unique opportunity to acquire and invest in undeveloped land between a world class passenger airport and a cargo airport. VantagePort partners are members of a Next Michigan Development Corporation with control over land, zoning, public safety, and water/sewer utility resources, and can offer comprehensive, integrated facilities, amenities and services.

Your project can benefit from an expedited approval and development process, as well as numerous business incentives. We can provide 50% tax relief for manufacturing and logistics developments, as well as an extraordinary Renaissance Zone designation providing tax-free opportunities for up to 10 years. We'll also help you access financing for public infrastructure to support your projects and new investments, and support you as you tap into innovation assets through corporate R&D and university partnerships.

If you are contemplating a substantial VantagePort investment—one that helps create new jobs in our region—we can develop a customized incentive package that includes:

- Support for Infrastructure development (e.g., roads, rail spurs, utility extensions)
- Access to funds for job training and skills development
- Expedited permitting and other administrative supports

We will work with you to develop incentive packages and project structures to completely meet your business needs. We work closely with local, county, and state-level leaders to ensure adequate policies and resources to support your bottom line.



Factor	Region/Michigan	VantagePort	Rank	Competitors
Globally Connected	<ul style="list-style-type: none"> • 50% of U.S./Canadian Border population (500 miles) • 43% of all U.S./Canadian trade • 130 U.S. and 27 International non-stop flights 	<ul style="list-style-type: none"> • Two ports within 35 miles • Two airports • Two existing U.S./Canada border crossings (25 miles) • New bridge to be constructed 	1	Columbus Chicago Indianapolis Atlanta
Technical Workforce	<ul style="list-style-type: none"> • 4th largest high-tech workforce in U.S. • Michigan #2 in annual productivity growth • Michigan ranks in top 5 states in number of engineers per capita 	<ul style="list-style-type: none"> • 2 million+ workforce within 60 miles • 17 higher education institutions within 50 miles 	3 1	
Business Climate/BASF	<ul style="list-style-type: none"> • Business taxes cut 80% • Taxes & regulation eliminated • Incentives • Business Base 	<ul style="list-style-type: none"> • 13 Fortune 500 companies within 25 miles • All of SE Michigan's largest employers within 30 miles 	3 1	
Real Estate Assets	<ul style="list-style-type: none"> • N/A 	<ul style="list-style-type: none"> • 60,000 acres of land • 3,000 developable sites ready to go • Land prices generally below \$50,000/acre • Fast track permitting approval process 	1	

The annual impact of VantagePort® in 2013 was 974 new jobs and \$660 million in new investment.